



# Real Estate Private Equity/Capital - An Open Discussion with Chicago's Leading CRE Investment Professionals

**Wednesday, February 15, 2012**  
Continental Breakfast 7:45 a.m. - Program 8:15 a.m.  
**Maggiano's Little Italy**  
111 West Grand, Chicago  
**REIA Member \$35 - Non-Member \$55**  
Valet Parking Available

What is really happening in the streets with real estate private equity groups? How do the dealmakers at investment companies make money in this chaotic real estate market? Where are deals being closed in the marketplace? How are deals being financed and underwritten? When will we see a national real estate recovery or does it matter? What unique joint ventures are being created to take advantage of today's market? Come hear our lively discussion directly from the dealmakers. A question-answer session will follow the panel discussion.

**Moderator:** Navin Nagrani, Hilco Real Estate and REIA Director

**Panel:** Jeff Aeder, JDI Realty  
Michael Episcopo, Origin Capital Partners  
Hersch Klaff, Klaff Real Estate  
Gerry Nudo, Marc Realty

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Please reserve \_\_\_\_ place(s) at the **Wednesday, February 15, 2012 Breakfast Meeting**. Please make check payable to REIA - \$35 Members/ \$55 Non-Members. Enclosed is \$\_\_\_\_\_. Mail to REIA • P.O. Box 8033, Wilmette, IL 60091 ☎ (847) 676-0222. Or fax with credit card number to (847) 730-3691. Or register online at our website: [www.reia.org](http://www.reia.org).

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*Cancellations must be made by **Monday, February 13, 2012** or you will be billed. Walk-ins and reservations received after **Monday, February 13, 2012** will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222 or [info@reia.org](mailto:info@reia.org) or visit our website at [www.reia.org](http://www.reia.org).*