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## REO/Workout Lenders Workshop – Let’s Make a Deal!

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**Thursday, April 14, 2011**  
**Continental Breakfast 7:45 a.m. - Program 8:15 a.m.**  
**Maggiano’s Little Italy**  
**111 West Grand, Chicago**  
**REIA Member \$35 - Non-Member \$55**  
**Valet Parking Available**

The Real Estate Investment Association is focused on bringing capital and deals together; our April event should not be missed.

It is no secret financial institutions have special asset/REO departments that are extremely busy working on and through transactions. Come hear from our specially chosen bank executives and asset receiver who are in the business of managing non-performing loans and bank owned assets. The panel will discuss the process of acquiring assets/notes from banks and specific opportunities that are available to the real estate investment community.

**Moderator:** Navin Nagrani, Senior Vice President, Hilco Real Estate, LLC

**Panel:** Robert Handler, Managing Partner, Commercial Recovery Associates, LLC  
Kristen Helma, Vice President - Acquired Assets, MB Financial Bank, N.A.  
R. Scott Purdy, Managing Director, Bank of Montreal/Harris N.A.  
Randy Schwarzman, Vice President - Director, Fifth Third Bank

### Thank you for supporting our 2011 Sponsors & Patrons

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Please reserve \_\_\_\_\_ place(s) at the **Thursday, April 14, 2011 Breakfast Meeting**. Please make check payable to REIA - \$35 Members/  
\$55 Non-Members. Enclosed is \$\_\_\_\_\_. Mail to REIA • P.O. Box 8033, Wilmette, IL 60091 ☎ (847) 676-0222. Or fax with credit card number  
to (847) 730-3691. Or register online at our website: [www.reia.org](http://www.reia.org).

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Cancellations must be made by **Tuesday, April 12, 2011** or you will be billed. Walk-ins and reservations received after **Tuesday, April 12, 2011** will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222 or [info@reia.org](mailto:info@reia.org) or visit our website at [www.reia.org](http://www.reia.org).