



Finding the Best Opportunities in Distressed Real Estate Investing (and Lending) – An open discussion with dealmakers in large investment companies

Thursday, October 21, 2010
Continental Breakfast 7:45 a.m. — Program 8:15 a.m.
Maggiano's Little Italy
111 West Grand, Chicago
REIA Member \$35 — Non-Member \$50
Valet Parking Available

What is really happening in the streets with Institutional Investors and Investment Shops? How do the dealmakers at investment companies make money in the distressed real estate market today?

Come hear a lively discussion directly from the dealmakers as they discuss: Where deals are being closed in the marketplace? How are deals being financed and underwritten? What are the favored assets in today's investment world? When will we see a national real estate recovery? What unique joint ventures are being created to take advantage of today's market? and much more. A question-answer session will follow the panel discussion.

Moderator: Navin Nagrani – President, REIA/ Hilco Real Estate

Speakers: Steve Khoshabe – Speedwagon Properties
Christopher Kosonen – Starwood Capital Group
Michael Shechtman – JDI Realty, LLC
Lynn Jerath – GEM Realty Capital, Inc.

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Please reserve _____ place(s) at the **Thursday, October 21, 2010 Breakfast Meeting**. Please make check payable to REIA - \$35 Members/ \$50 Non-Members. Enclosed is \$_____. Mail to REIA • P.O. Box 8033, Wilmette, IL 60091 ☎ (847) 676-0222. Or fax with credit card number to (847) 730-3691. Or register online at our website: www.reia.org.

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Cancellations must be made by **Tuesday, October 19, 2010** or you will be billed. Walk-ins and reservations received after **Tuesday, October 19, 2010** will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222 or visit our website: www.reia.org.